



SAFETY IS NO ACCIDENT



Roger Williams
CEO / Owner



2016 Year End, 2017 Beginning

The most notable event for RJR in 2016 was closing the Pilot operation. A very difficult decision for so many reasons.

On balance, RJR operations have been steady and expanding.

- The RK Logistics Group who is responsible for JC Paper, LAM Research and MI Pueblo, continues to add sales within the businesses they represent.
- RJR in Hayward continues to do more work than ever. Also, recently Pilot has asked RJR to provide needed support for their local PU&D. JET added dock management in Hayward resulting in additional volume.
- RJR in Livermore (LAM) continues to grow with RK.
- OnTrac in Fremont (as well as Benicia, Stockton and South San Francisco) continues to add routes and this results in more business for us.

Benefits reminder: after one year of fulltime employment, an employee is eligible to participate in the RJR 401(k). RJR will add 25% to each of your 401(k) contribution dollars. FREE MONEY!

With the changes and growth mentioned above, it is amazing that no matter what, you all find a way to get it done. I have said this before, and I'll say it again, "I can only drive one truck at a time. I cannot make RJR happen without each and every one of you".

The Christmas gift I received this year really blew me away. It is overwhelming and so greatly appreciated to receive such a nice and generous present. It is an honor to work with all of you.

Thank you for choosing RJR and making the difference.

All the best,

Roger



TRIVIA QUESTION OF THE MONTH



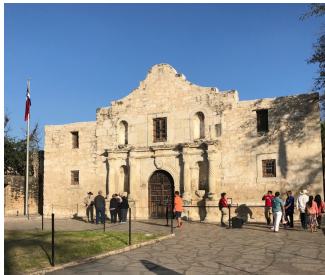
Congratulations to Chris North who correctly answered the December Trivia Question... *You don't need to worry about locking your truck cab door, or you cargo door.* False! Always locking your doors is one way to help prevent cargo theft.

January Question

Who at RJR celebrates her 20 year company anniversary this month?

Submit your answer by contacting Rob Leetham:
robl@rjrtransportation.net Phone 209.858.1124
cell 209.256.9271 fax 209.858.1134

Correct answers will be entered in a drawing to win a \$25 Chili's Restaurant Gift Certificate



San Antonio Safety Workshop 2017!

Recently, RJR Owner Roger Williams, Safety Director Rob Leetham, and Ops Managers James Day, Greg Correia and Neil Adams attended the semi-annual Wheels Captive Safety Workshop.

The location for this event was San Antonio, TX. There we were treated to great food, a little sight-seeing (Remember the Alamo!), and most importantly, presentations by knowledgeable safety professionals.

We look forward to sharing the ideas and topics with everyone at RJR and look forward to a prosperous and safe 2017 for all!

Rob Leetham—Director of Safety



REBECCA'S CORNER



Happy Birthday!

Jose Bonilla	Jan 09	RJRH
Nasir Ali	Jan 11	ONT
Jasbir Singh	Jan 12	RJRH



Company Anniversaries

Rebecca Jackman	20 Years!	Corp
Jesse Gonzales	4 Years!	MIP
Ronnie Martinez	4 Years!	MIP
Mario Arminguay	2 Years!	LAM

401(k) - Reminder



If you have been employed for 12 months, and have worked 1,000 hours, you can enroll in the RJR Transportation, Inc. 401(k) plan.

To enroll you can contact Fidelity at 401k.com or call 800-835-5097.

Please call Rebecca with questions.

SURPRISE! SECRET GIFT! WINNER! CONGRATULATIONS!

IF YOUR NAME IS HANDWRITTEN BELOW CALL ROB L. or REBECCA by Thurs 02/02 to REDEEM YOUR PRIZE!

(209) 858-1124. _____